

Construindo ambientes resilientes

antecipando cenário de ameaças

•



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Threat landscape:

history of threats over the past 27 years

2

1 

Um virus
a cada hora

1994

1 

Um virus
a cada minuto

2006

1 

Um virus
a cada segundo

2011

440 000 

New threats
every day

2024



MALWARE (últimos 12 meses)

2



* Datos: CEPAL.org

** Datos Banco Mundial

5

1.291 millones



6.3 millones de ataques en un solo día (16 Abril)

Promedio 3.5 millones al día
145 mil ataques por hora
2400 por minuto
1.94 ataque por persona

145 mil ataques por hora

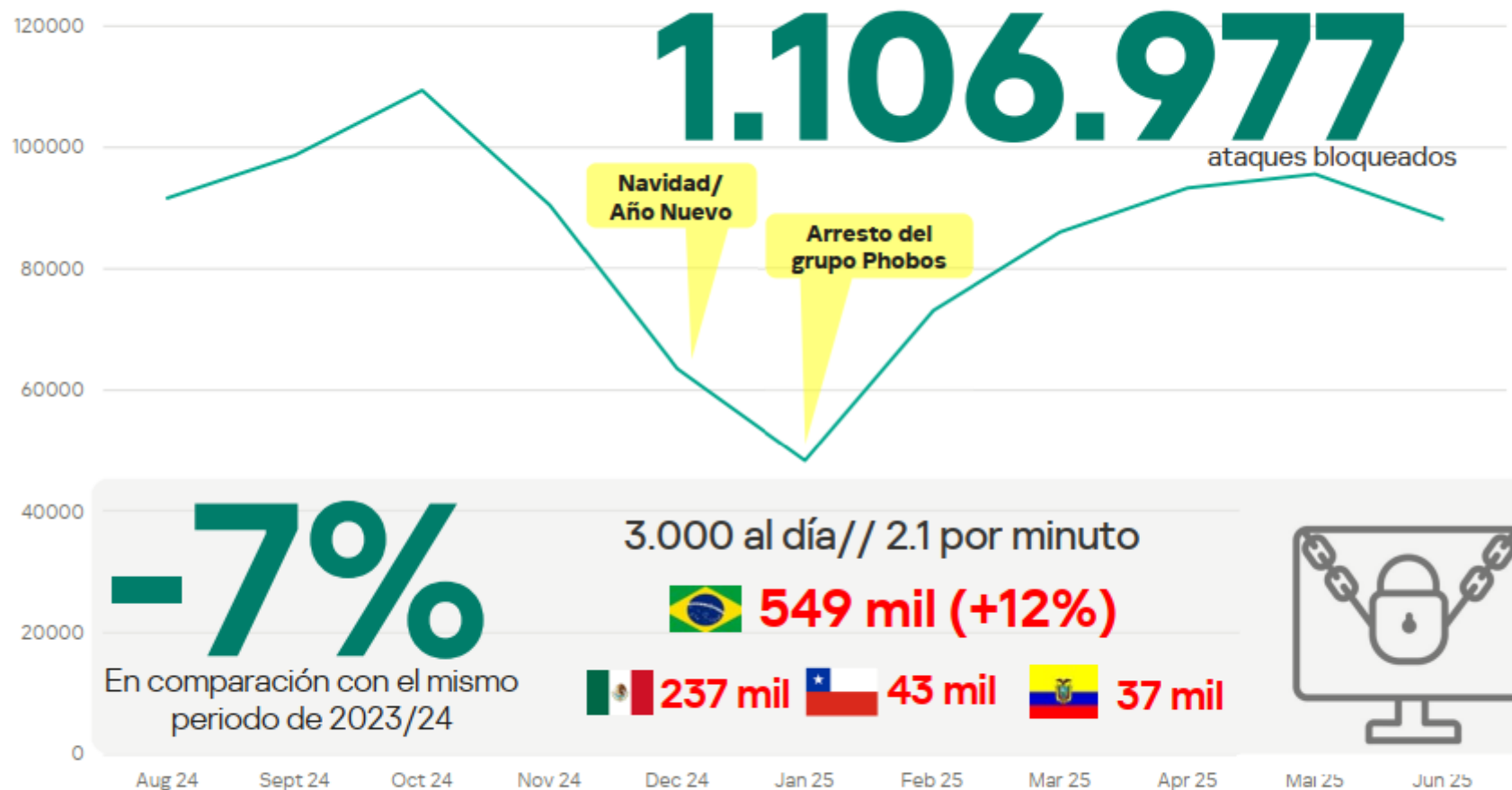
2400 por minuto

1.94 ataque por persona

+85%

En comparación con el mismo periodo de 23/24

RANSOMWARE (últimos 12 meses)

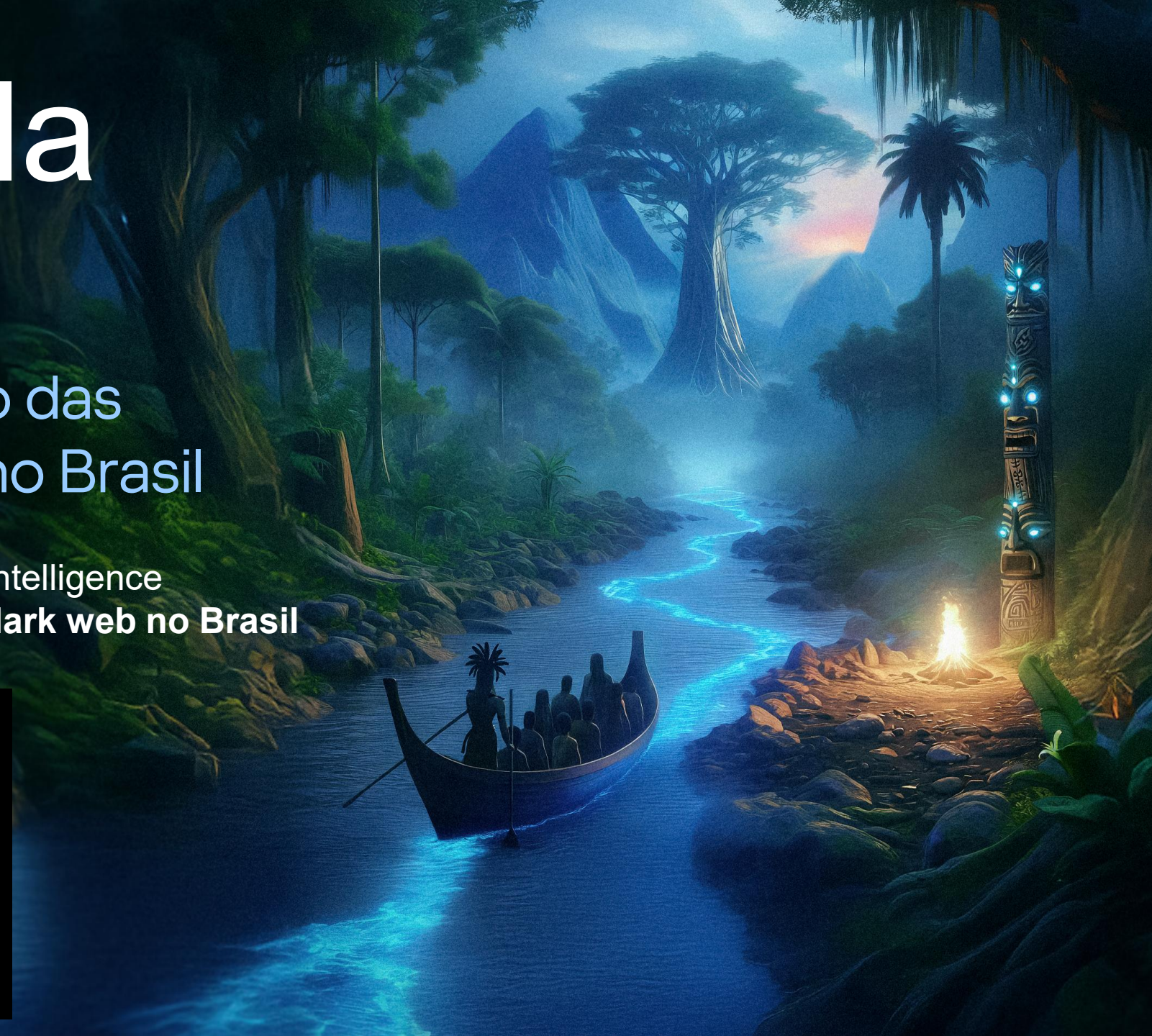


Fluindo pela Amazônia

Desvendando a situação das
atividades na dark web no Brasil

A equipe do Kaspersky Digital Footprint Intelligence
analisou a **situação das atividades na dark web no Brasil**

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Os ataques estão se tornando **mais sofisticado e destrutivos.**



Increase in the number of threats

- The adversaries are very fast
- Interactive intrusions attack
- 440K new malwares everyday



Failure to process alerts quickly

- Data fatigue
- Unknown MTTD/MTTR
- Long response times due to manual and complex processes



Shortage of qualified specialists

- 4.8M cybersecurity professionals gap
- 47% of the global demand
- Challenges in hiring and retaining specialized talent

Today's challenges

9

Afinal, se o antivírus não é mais suficiente.

O que devemos fazer, para nos anteciparmos, e nos proteger?

**Contratar a melhor
equipe de SOC?**

**Contratar o melhor
XDR?**

Gestão de Cibersegurança
se faz com:

PPT



E na prática, o que realmente importa nesse jogo?

Ser mais rápido que os atacantes!

Então qual é o seu MTTR?



Atacante

70 minutos é o tempo médio de comprometimento de um ambiente
* Breakout time

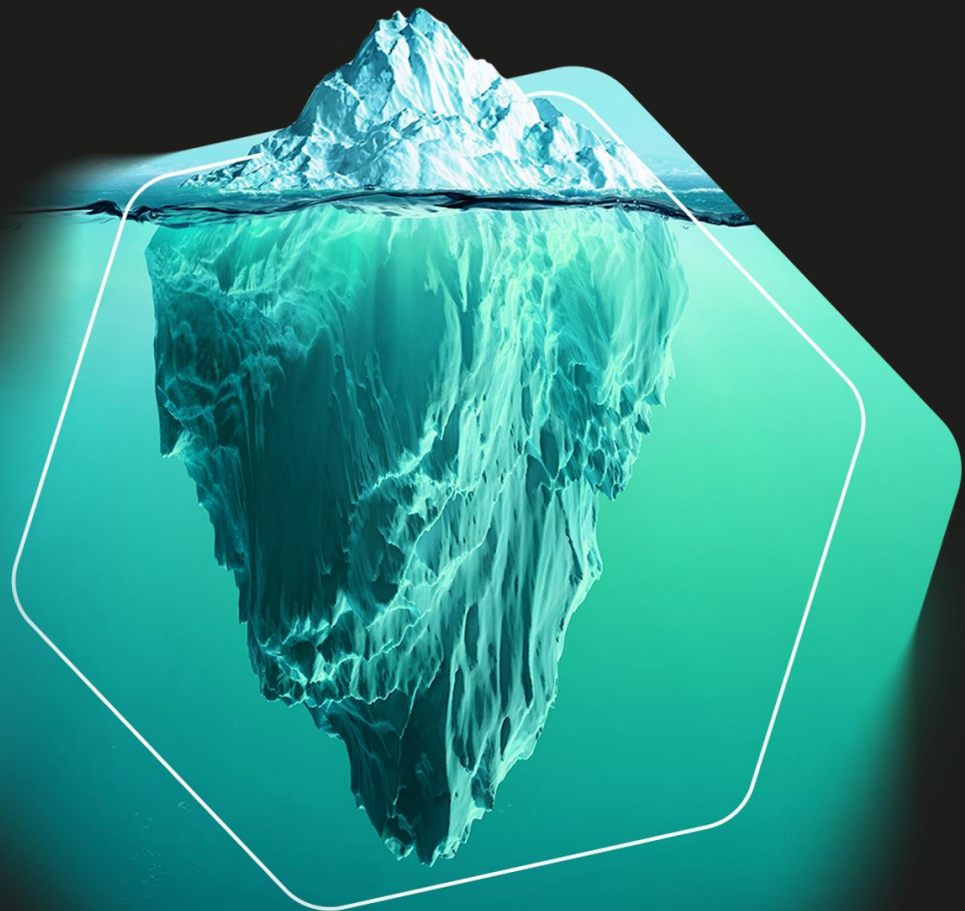


IT Industry

11 dias para responder a um ataque!

O real custo da proteção

12



AQUISIÇÃO DE TECNOLOGIA DE SEGURANÇA DE
ENDPOINT



IMPLEMENTAÇÃO, CONFIGURAÇÃO E AJUSTE



MONITORAMENTO, TRIAGEM E ANÁLISE DE
ALERTAS



RESPONDER A INCIDENTES E REALIZAR SUA
REMEDIÇÃO

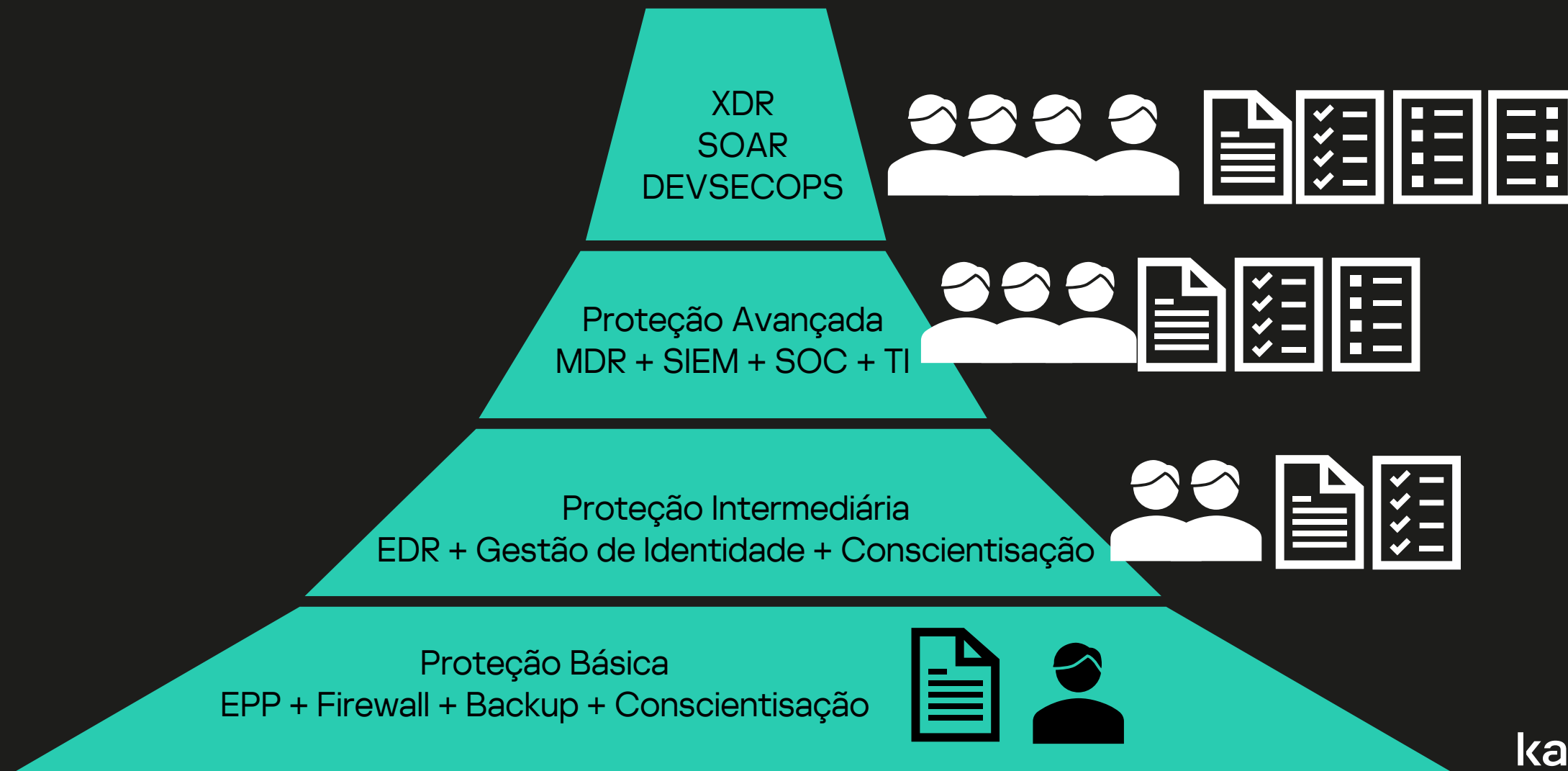


O CUSTO DE UM ATAQUE

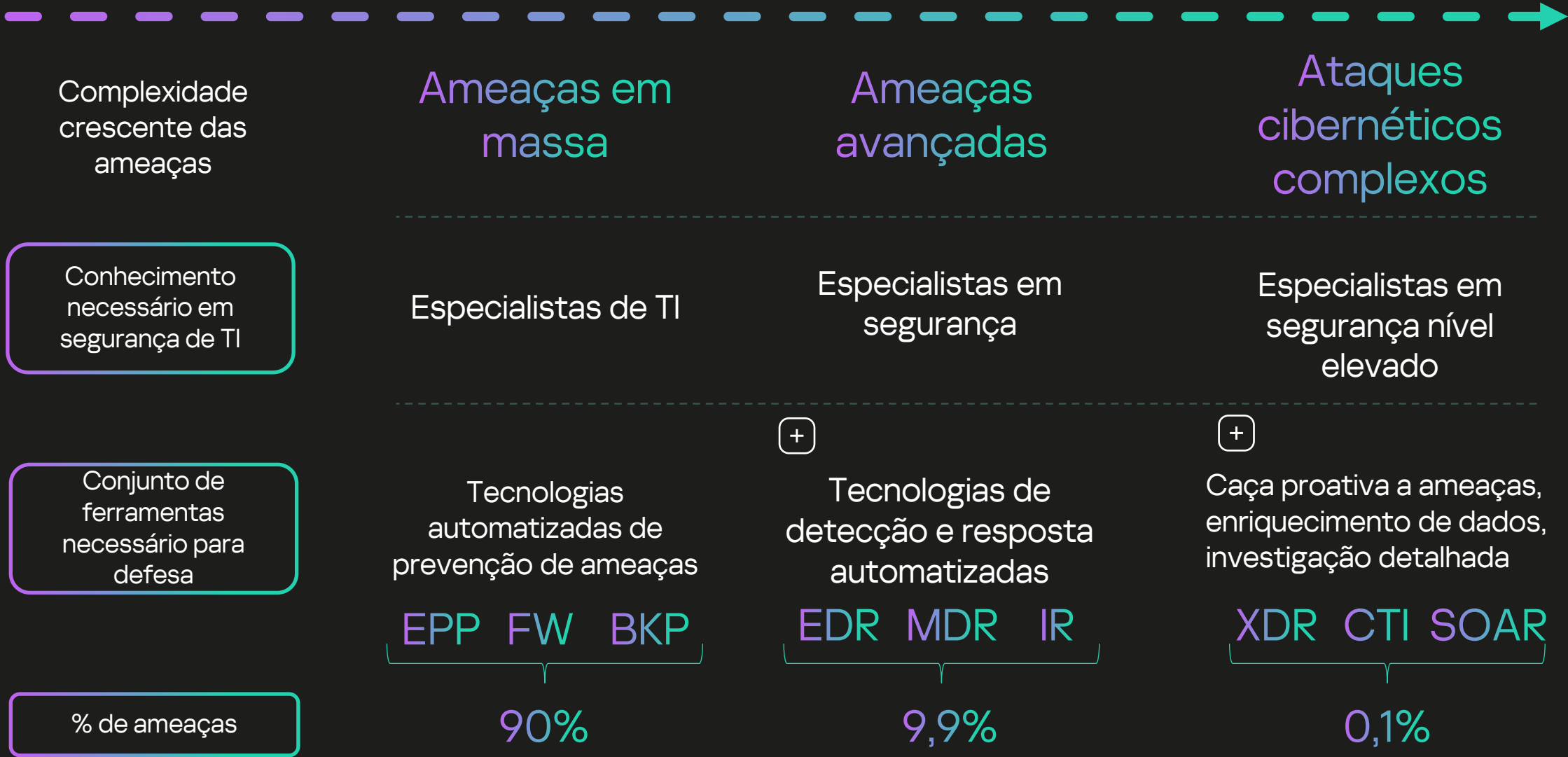


ETAPAS DE MATURIDADE DE CIBERSEGURANÇA

13



Mapeamento das ameaças nas ferramentas, tecnologias e conhecimentos necessários para mitigá-las

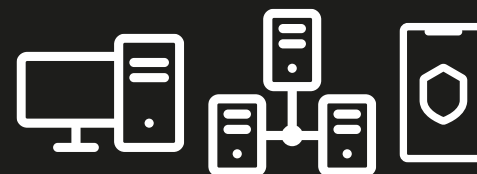


Desafios de hoje: Qual é o seu MTTR?



Atacante

70 minutos é o tempo médio de comprometimento de um ambiente
** Breakout time*



IT Industry

11 dias para responder a um ataque!



Kaspersky

36 minutos é o MTTR do time da Kaspersky

Como?

Telemetria

Kaspersky AI

MDR Experts + Threat Hunting

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Active industry contributor

17

As a key and active player in global threat intelligence, we work closely with the wider cybersecurity community to combat cybercrime worldwide



We work alongside international organizations such as INTERPOL, law enforcement agencies, CERTs and the global IT security community on joint cybercrime investigations and operations.

MITRE | ATT&CK®

We contribute critical cyberthreat intelligence to global initiatives, including MITRE, to enhance the accuracy of the ATT&CK framework.



Our work is guided by the ethical principles of responsible vulnerability disclosure.



Kaspersky strengthens security across the industry by identifying and helping to fix zero-day vulnerabilities for leading companies such as Adobe, Microsoft, Google, Apple, etc.

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Transparent & independently acknowledged

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**Proven.
Transparent.
Independent.**

The Kaspersky Global Transparency Initiative is built on concrete, actionable measures that allow stakeholders to validate and verify the trustworthiness of our products, internal processes and business operations.

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Transparency
Centers across
the world



Regular independent
assessments

- SOC 2 audit
- ISO 27001 certification

Learn more



Bug bounty

Recognition that matters

Kaspersky products undergo regular independent assessments by leading research institutes, with our cybersecurity expertise consistently recognized by top industry analysts.

Most tested. Most awarded.

For over a decade, Kaspersky products have participated in 1022 independent tests and reviews, earning 771 first place results and 871 top-three finishes - testament to our industry-leading protection.

In 2024

95

Tests & reviews

91

First places

97%

TOP3 places

Learn more



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Kaspersky Next

Segurança personalizada para cada empresa



Optimum

MXDR Optimum

XDR Optimum

EDR Optimum



Tecnologias sob demanda para melhor proteção

XDR Expert

EDR Expert



Expert

EDR Foundations

Camadas do Kaspersky Next MXDR Optimum

Recursos de proteção de endpoints

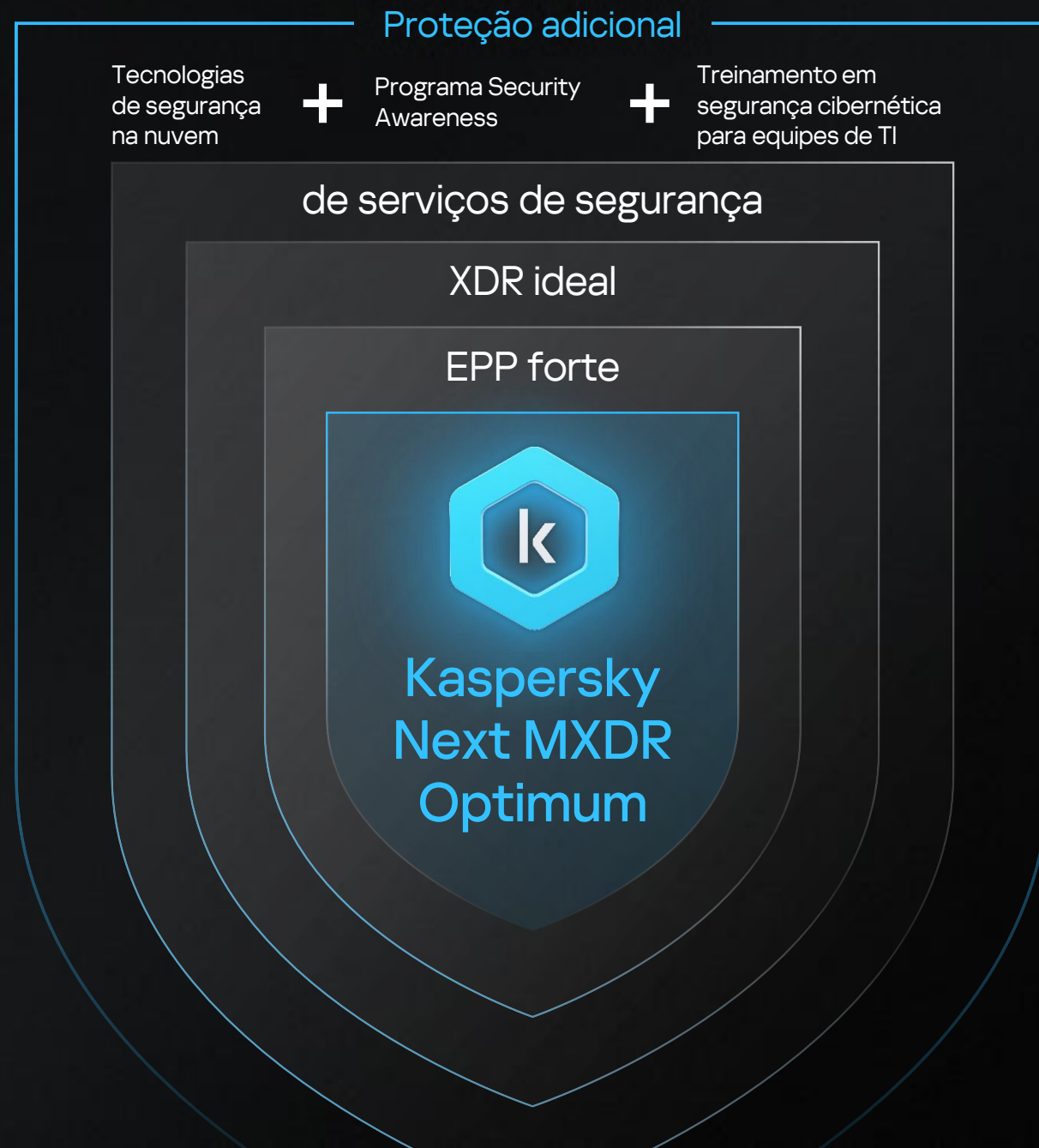
-  Antimalware multicamadas
-  Reforço reforço
-  Verificação de vulnerabilidades
-  Endpoint aplicativos
-  Dados perímetro
-  Gerenciamento de Correções

Detecção, análise e resposta

-  Detecção comportamental
-  Agregação de alertas
-  Cloud Sandbox
-  Descoberta de evidências de ameaças (IoCs) e IoCs personalizados
-  Análise de causa-raiz
-  Alcance das ações de resposta

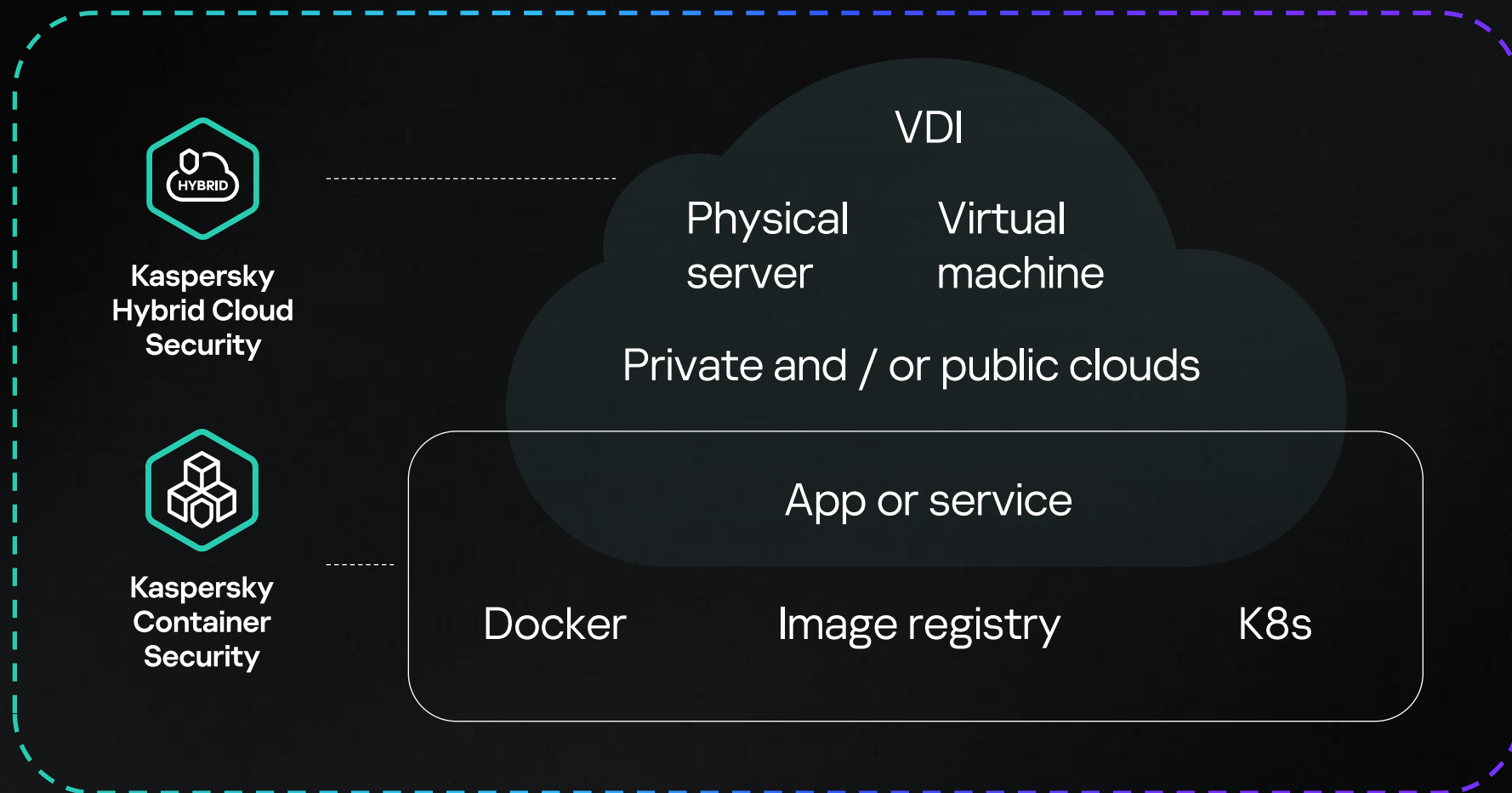
Proteção gerenciada

-  Monitoramento contínuo e busca de ameaças 24/7
-  Visão geral de todos os recursos protegidos
-  Armazenamento de telemetria bruta por 3 meses
-  Comunique-se diretamente com a equipe do SOC sobre incidentes
-  Envie incidentes
-  Resposta orientada e automatizada





Kaspersky Cloud Workload Security



Developers rely on containerization, and businesses are scaling their cloud environments. However, the specific security risks of these environments can cause significant damage and require specialized protection solutions.

Kaspersky Cloud Workload Security is specifically designed to protect DevOps and cloud environments. It mitigates cloud risks with multi-layered threat protection and ensures full visibility across private, public, and hybrid clouds. It secures CI/CD pipelines and containerized applications by protecting key components throughout the development lifecycle.

Learn more



Kaspersky Threat Intelligence — stay ahead of your adversaries



Kaspersky security services



Kaspersky Managed Detection and Response

Continuous monitoring, detection and response



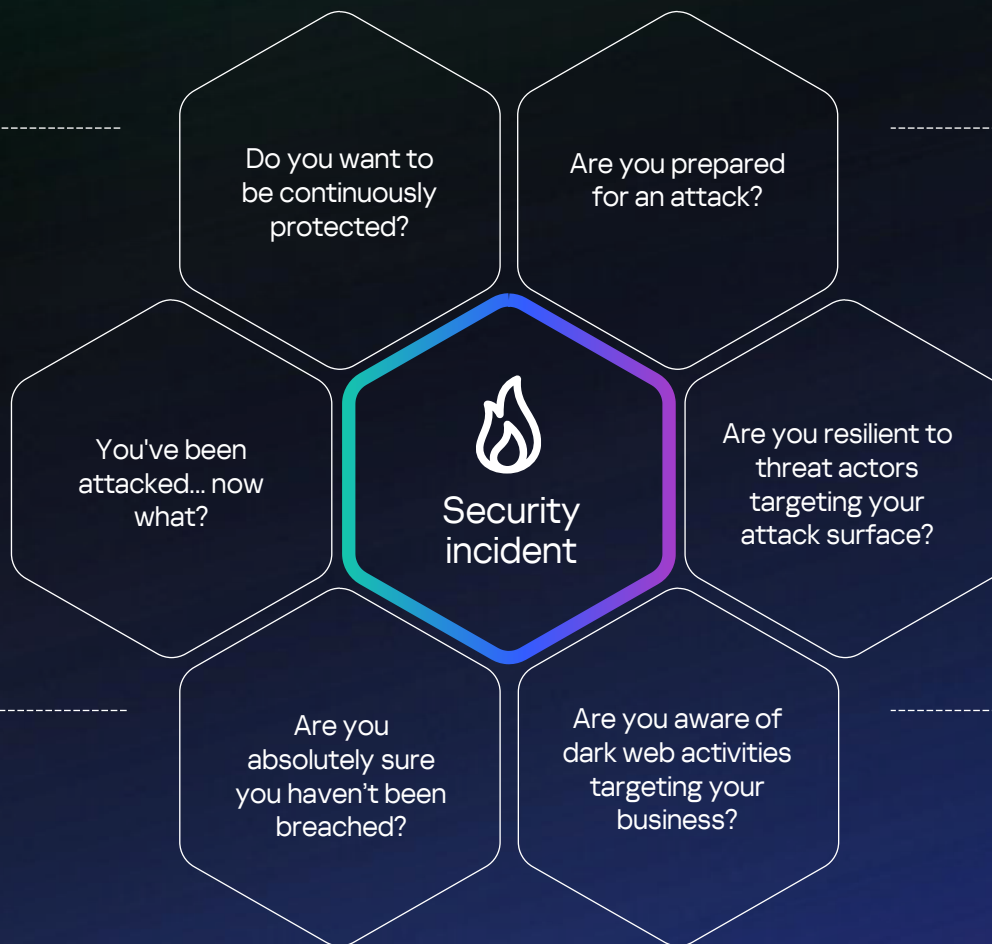
Kaspersky Incident Response

Digital forensics, incident response and malware analysis



Kaspersky Compromise Assessment

Detection of compromise, and traces of past attacks



Kaspersky SOC Consulting

Establish your own SOC or enhance your existing security operations



Kaspersky Security Assessment

Practical exercises demonstrating how an adversary would breach your security



Kaspersky Digital Footprint Intelligence

Monitoring of your digital assets to detect external threats

Learn more



Anti-APT solution with NDR and EDR to empower your SOC



Kaspersky Anti Targeted Attack

Kaspersky Anti Targeted Attack is an advanced anti-APT solution that defends against sophisticated cyberthreats. It provides everything from Network Detection and Response (NDR) to native XDR capabilities, securing key attack entry points at network and endpoint levels. By delivering full visibility across your entire IT infrastructure, it strengthens your SOC's defenses against targeted attacks.

How we help



Defend your corporate infrastructure and your business against sophisticated attacks.



Simplify network traffic and endpoint control via a single interface.



All-in-one security across web traffic, emails, endpoints to protect your business.



Automation of threat discovery and response tasks reduces incident detection and response times.

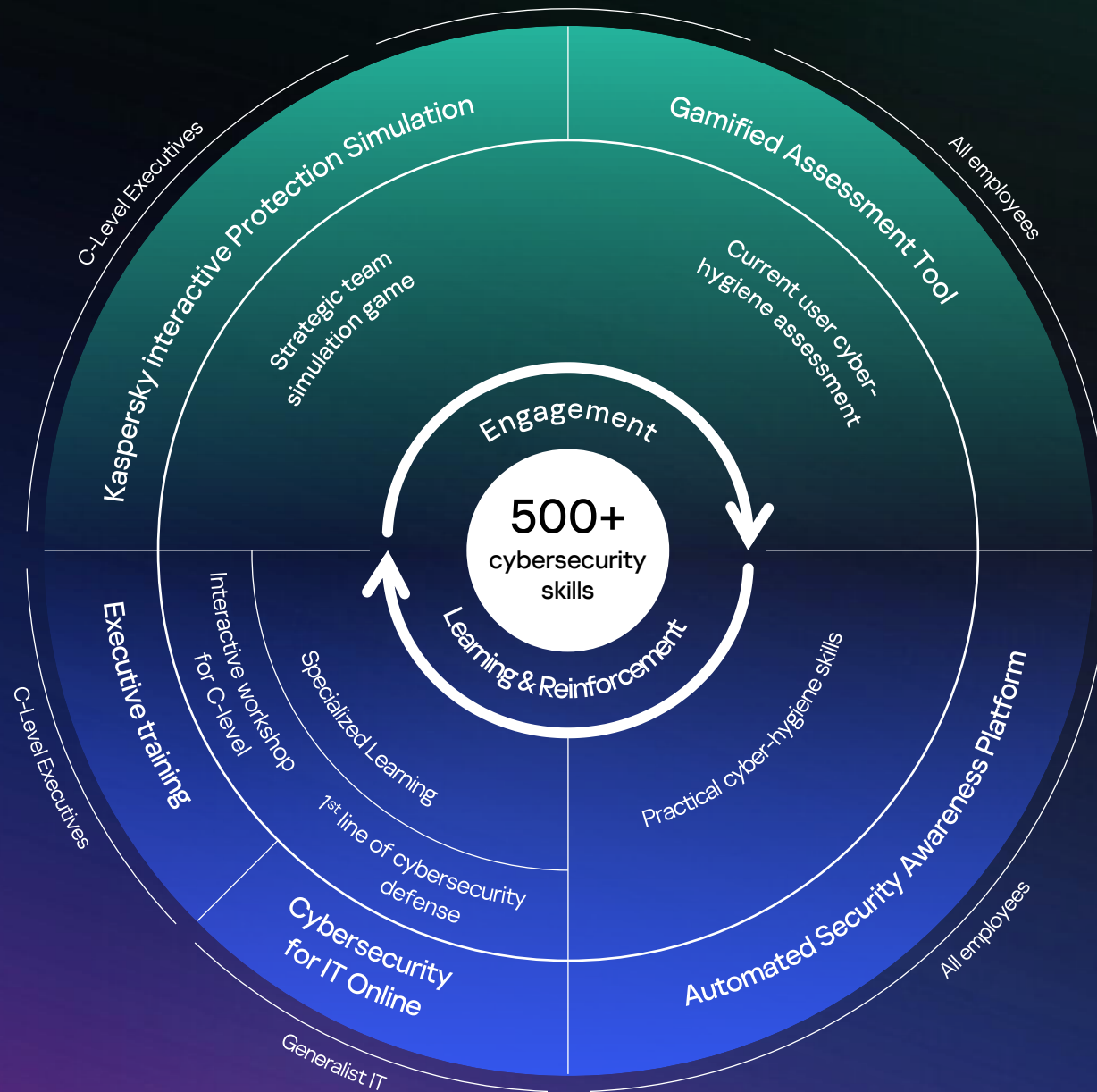
Learn more



Kaspersky security awareness

Our security awareness boosts cybersecurity culture inside organizations, engaging everyone from senior management to employees. Kaspersky-specific, game-based training helps executives and managers implement effective cyberdefense strategies while the automated platform empowers staff to proactively defend against threats. This approach reduces human-related incidents and enhances overall organizational resilience.

Kaspersky Automated Security Awareness Platform free trial



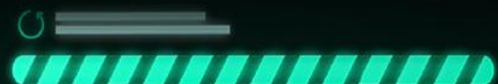
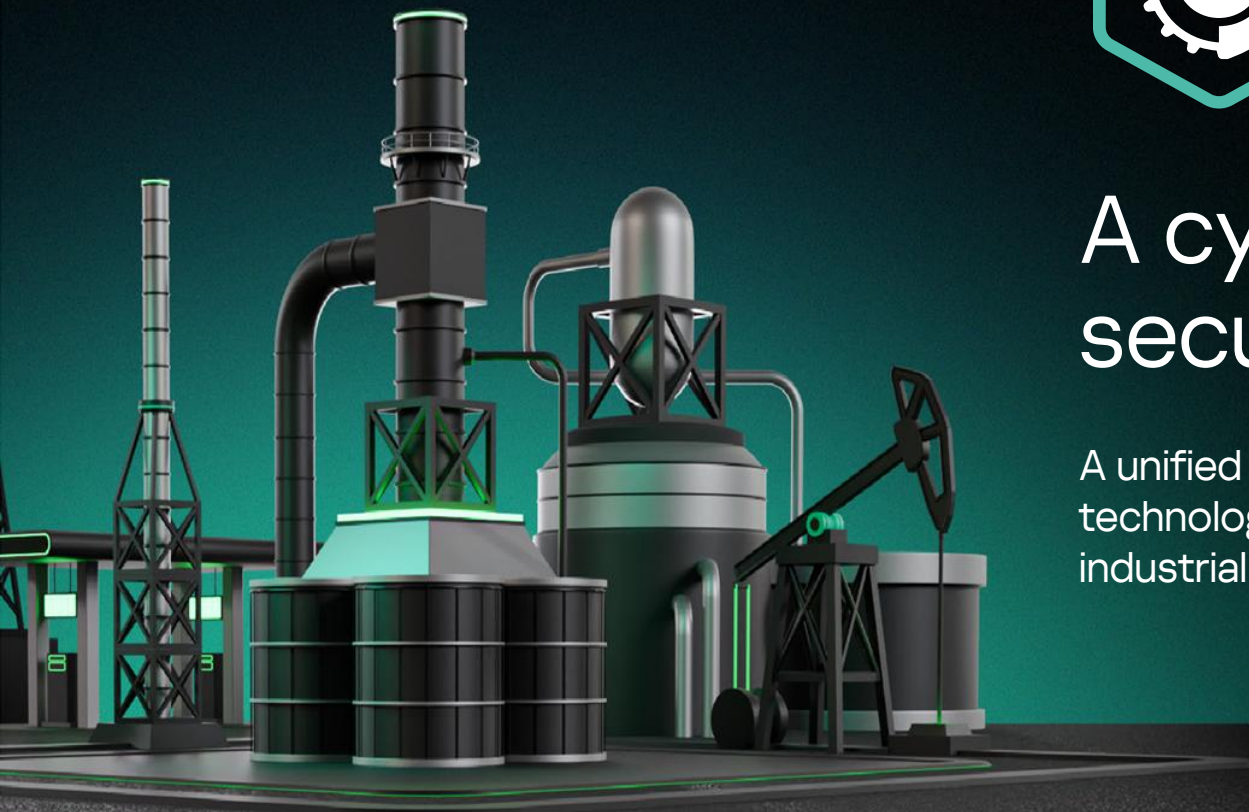


Kaspersky
OT CyberSecurity

A cyber-physical industrial security ecosystem

A unified industrial safety concept bringing together the technologies, knowledge and expertise needed to protect industrial enterprises at every level.

Learn more



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Obrigado



Alisson Rebouças
Regional Account Manager



Geraldo Vasconcelos
Pre-Sales Manager